



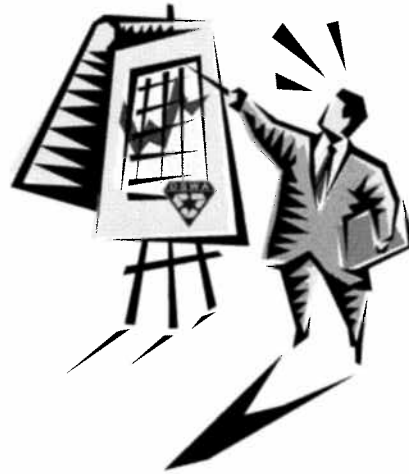
Delaware Solid Waste Authority

PUBLIC BUDGET PRESENTATION

FISCAL YEAR 2011

July 1, 2010 – June 30, 2011

PROPOSED BUDGET





Delaware Solid Waste Authority

TONNAGE DECREASE

FY06 Actual	1,176,380
FY07 Actual	1,147,585
FY08 Actual	1,069,977
FY09 Actual	922,488
FY10 Budget	900,753
FY10 Projection	850,020
FY11 Budget	835,000



Delaware Solid Waste Authority

REDUCED REVENUES

**Revenue reductions due to the declining tonnage
since FY06:**

- FY07 - \$ 1.4 Million**
- FY08 - \$ 5.1 Million**
- FY09 - \$12.2 Million**
- FY10 - \$15.7 Million**

Total reduced revenues since FY06: \$34.4 Million

**[Comparison based on actual tonnage for FY07,
FY08 & FY09 and projected tonnage for FY10]**



Delaware Solid Waste Authority

REVENUE & EXPENSE SUMMARY Actual Results

	FY07 <u>Audited</u>	FY08 <u>Audited</u>	FY 09 <u>Audited</u>
Revenues	\$ 67,525	\$ 66,485	\$ 57,970
Reserve Usage (Replenishment)	<u>5,063</u>	<u>926</u>	<u>(6,141)</u>
Total	\$ 72,588	\$ 67,411	\$ 51,829
Operating Costs	\$ 48,820	\$ 47,228	\$ 42,093
Debt Service	2,068	7,869	7,873
Capital Budget	<u>21,700</u>	<u>12,314</u>	<u>1,863</u>
Total	\$ 72,588	\$ 67,411	\$ 51,829



Delaware Solid Waste Authority

REVENUE & EXPENSE SUMMARY Budgets and Projections

	Approved <u>FY10</u>	Revised <u>FY10</u>	Proposed <u>FY11</u>	Projected <u>FY12</u>
Revenues	\$ 52,534	\$52,695	\$ 68,281	\$ 70,708
Reserve Usage (Replenishment)	<u>2,478</u>	<u>3,116</u>	<u>(2,998)</u>	<u>(367)</u>
Total	\$ 55,012	\$ 55,811	\$ 65,283	\$ 70,341
Operating Costs	\$ 44,450	\$43,869	\$ 44,759	\$ 45,836
Debt Service	9,073	7,873	12,738	12,737
Capital Budget	<u>1,489</u>	<u>4,069</u>	<u>7,786</u>	<u>11,768</u>
Total	\$ 55,012	\$55,811	\$ 65,283	\$ 70,341



Delaware Solid Waste Authority

REVENUE CATEGORIES

	FY09 <u>Budget</u>	FY09 <u>Audited</u>	Revised FY10 <u>Budget</u>	Proposed FY11 <u>Budget</u>
User Fees	\$ 57,896	\$ 55,328	\$ 50,450	\$ 67,035
Contract Tonnage Rebate	(9,131)	(8,726)	(8,073)	(5,872)
Curbside Recycling Fees	1,050	1,694	1,700	1,600
Collection Stations	89	84	89	89
Marketing Income Recyclables	3,038	275	0	0
Landfill Gas Marketing Income	3,935	3,976	3,500	3,200
Investment Income	3,000	4,850	4,300	1,500
All Other Income	<u>339</u>	<u>489</u>	<u>729</u>	<u>729</u>
Total Before Reserve Usage	60,216	57,970	52,695	68,281
Reserve Usage	<u>0</u>	<u>(6,141)</u>	<u>3,116</u>	<u>(2,998)</u>
Totals:	\$ 60,216	\$ 51,829	\$ 55,811	\$ 65,283

All numbers in thousands



Delaware Solid Waste Authority

EXPENSE CATEGORIES

	FY09 <u>Budget</u>	FY09 <u>Audited</u>	Revised FY10 <u>Budget</u>	Proposed FY11 <u>Budget</u>
Employment Costs	\$ 12,608	\$ 11,771	\$ 11,964	\$ 12,130
Professional Services	1,929	1,843	1,489	1,534
Travel & Business Mtg.	133	81	83	81
Utilities	2,841	1,986	2,263	2,394
Supplies & Material	2,831	2,883	3,077	3,170
Contractual Service	7,243	6,630	6,678	6,879
Contractor's Operating Costs	<u>20,737</u>	<u>16,899</u>	<u>18,315</u>	<u>18,571</u>
Subtotals:	\$ 48,322	\$ 42,093	\$ 43,869	44,759
Debt Service	8,661	7,873	7,873	12,738
Capital Budget	<u>3,233</u>	<u>1,863</u>	<u>4,069</u>	<u>7,786</u>
Totals:	\$ 60,216	\$ 51,829	\$ 55,811	\$ 65,283

All numbers in thousands



Delaware Solid Waste Authority

PROPOSED FY11 BUDGET RECYCLING PROGRAMS

	<u>Revenue</u>	<u>Expense</u>	<u>Net</u>
Recycling Drop-off Program	\$ 0	\$ 3,040	(\$ 3,040)
Curbside Recycling Program	\$ 1,500	\$ 3,710	(\$ 2,210)
Intermediate Processing Facility	\$ 60	\$ 1,630	(\$ 1,570)
Household Hazardous Waste Program	\$ 0	\$ 400	(\$ 400)
Electronic Goods Program	\$ 0	\$ 340	(\$ 340)
Oil Filter Program	\$ 40	\$ 180	(\$ 140)
TOTAL	\$ 1,600	\$ 9,300	(\$ 7,700)

All numbers in thousands



Delaware Solid Waste Authority

**DSWA has not increased its user
fees for five years!**



Delaware Solid Waste Authority
PROPOSED FY11 BUDGET
DISCOUNT DISPOSAL FEE (DDF)

Cherry Island Landfill

Solid Waste/C&D \$80.00/ton
Rebate \$ 8.00/ton

Pine Tree Corners

Solid Waste \$80.00/ton
Rebate \$ 4.00/ton

Sandtown Landfill

Solid Waste/C&D \$80.00/ton
Rebate \$ 8.00/ton

Milford Transfer Station

Solid Waste \$80.00/ton
Rebate \$ 4.00/ton

Rt. 20 Landfill

Solid Waste/C&D \$80.00/ton
Rebate \$ 8.00/ton

Rt. 5 Transfer Station

Solid Waste \$80.00/ton
Rebate \$ 4.00/ton



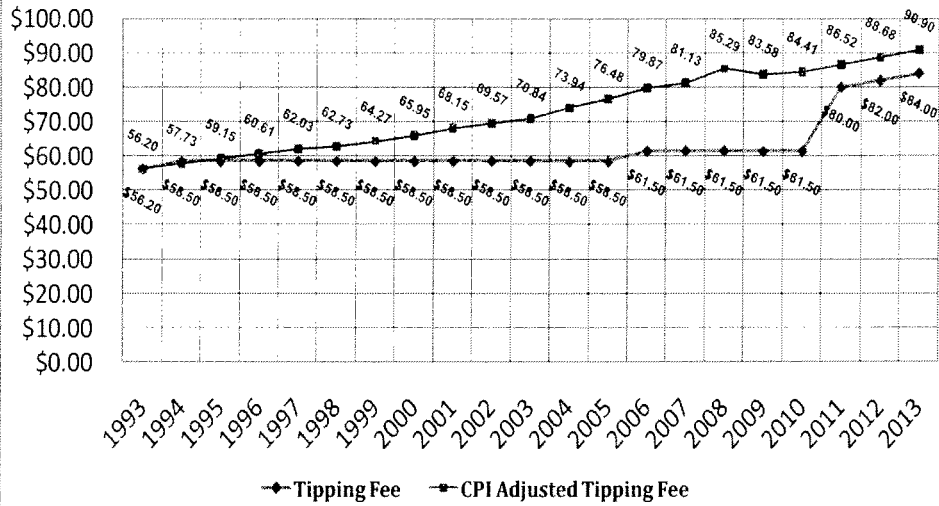
Delaware Solid Waste Authority
PROPOSED USER FEES FOR FY11 BUDGET

Private Car or Station Wagon	\$ 7.50/vehicle
Pick-Ups, Vans, Trailers, etc.	\$ 7.50/vehicle (<180 lbs) \$ 80.00/ton (without DDF)
Packer Trucks, Roll-offs & Other Large Vehicles	\$ 80.00/ton (without DDF)
Tires (>4 passenger tires)	\$ 200.00/ton
Class 'A' Asbestos (friable)	\$ 200.00/ton & \$200.00/load
Non-Friable Asbestos	\$ 100.00/ton (no load charge)
Collection Stations	\$ 1.00 per bag



Delaware Solid Waste Authority

Actual Tipping Fees vs. Inflation Adjusted Fees



Delaware Solid Waste Authority

FY11 PROPOSED USER FEE INCREASE IMPACT ON HOUSEHOLDS

\$3 per month per household

or

\$36 per year per household



Delaware Solid Waste Authority

FY11 PROPOSED USER FEE INCREASE IMPACT ON HOUSEHOLDS

The following chart indicates the annual and monthly cost to a household based on the average of 3,000 pounds of solid waste generated and disposed of:

<u>Facility Used</u>	<u>FY06 thru FY10</u>		<u>FY11</u>		<u>Monthly Change</u>
	<u>Annual</u>	<u>Monthly</u>	<u>Annual</u>	<u>Monthly</u>	
Cherry Island	\$ 72.00	\$ 6.00	\$108.00	\$ 9.00	\$ 3.00
Sandtown	\$ 77.25	\$ 6.44	\$108.00	\$ 9.00	\$ 2.56
Jones Crossroads	\$ 77.25	\$ 6.44	\$108.00	\$ 9.00	\$ 2.56
Transfer Stations	\$ 77.25	\$ 6.44	\$114.00	\$ 9.50	\$ 3.06



Delaware Solid Waste Authority

FY11 BUDGET SCHEDULE

- **Budget workshops:**
 - December 1, 2009 – DelTech Stanton Campus
 - December 2, 2009 – DelTech Terry Campus
 - December 3, 2009 – DelTech Owens Campus
- **Budget hearing:**
 - December 10, 2009 – DelTech Terry Campus
- **Tentative budget approval:**
 - January 28, 2010 – DSWA Dover office at Board of Directors meeting
- **Current DDF customers will receive renewals – February 2010**